IEEE Tech Talk – October 2021
Join us for our October Tech Talk when we host Aman Singh as he speaks on Making Estimators into Preconstruction Managers.
Tuesday October 26, 2021 at 4 pm PDT

- What is preconstruction?
- Estimating vs. preconstruction skills. What is the difference?
- What skills are transferable/coachable?
- What is Gap Analysis? How to adapt?
- How to promote vs. hire What is the difference?

Bio: Aman Singh. Mr. Singh is a Preconstruction Estimating Manager, managing cross-functional teams across multiple offices. He is leading successful flagship proposals/sales activities in competitive bid environments in energy, infrastructure, and industrial markets nationwide. He manages full life cycle of Project Delivery from new client development, subcontractor/vendor relationship management and RFP engagement, honing expertise at negotiating/managing contracts with various agreement structures (Lump Sum, GMP, Target Price, EPC). He holds budgetary ownership and project management accountability across Civil, Structural, and MEP disciplines, establishing adaptability and proficiency across the entire spectrum. He is a member of DEI (Diversity, Equity and Inclusion) committee, he is responsible for developing and steering the corporate DEI program. He is a speaker, panelist, and author. He has written various publications at several conferences regarding Sustainable construction, Subcontractor prequalification, Preconstruction Talent development. He is a senior member of the Engineer Mentoring Committee, who is responsible for Recruiting, Training, and Mentoring of college hires through PM role. He has developed standardized preconstruction, procurement, and subcontractor management processes for his companies 2021 vision. Please welcome Aman Singh.

Mike Brisbois
IEEE Consultant Network Seattle
(708)668-5488
mike.brisbois@ieee.org

Register at: https://events.vtools.ieee.org/m/283073