

Find out how to connect your distributed energy resources (Solar, Wind, Battery) to the Grid. Pamela Hamblin will speak on how Utilities are handling the interconnections. She will describe the process and wait times required to connect to the grid so you can sell power back to the Utilities. She will also describe off the grid systems where facilities are islanded from the grid. This builds resiliency where facilities are equipped to continue operations after major power failures from the local utilities. She will also describe how renewables (Solar, Wind, fuel Cells, Batteries) will provide carbon free alternatives to the diesel generators as a backup or prime source. She will briefly cover the process of connecting with the Utility and the paperwork required. Don't miss out! Register today.



Pamela Hamblin is a business-savvy and performance-driven professional with substantial experience developing and executing effective sales and marketing strategies to meet/exceed business needs and goals. Proven success in ensuring flawless execution of sales strategy to build growing, sustainable, and profitable business. Proficient in designing and implementing optimal go-to-market model based on dynamics and business strategy, including sales roles, coverage models, and team configurations to maximize productivity. Well-versed in monitoring customer, market, and competitor activity, providing feedback and strategic recommendations to business, company, and relevant functional leadership teams. Instrumental at fostering and maintaining business

relationships with key internal and external stakeholders as well as collaborating with cross-functional teams on upstream and downstream marketing goals. Expert at coaching, mentoring, and raising team's ability to deliver and exceed expectations while creating opportunities for succession talent.

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